

Company Profile



**INTERNATIONAL DRUG
COMPANY LTD (IDCL)**

Contributing To A Healthy Nation



INTRODUCTION

IDCL was founded in 1972 then known as National Drug Company (NDC) owned by the Government of Zambia. On 19th March 1999, it was acquired and the name changed to International Drug Company Ltd (IDCL). The warehouse and plant is strategically located in the heart of Lusaka's city centre, an ideal & very busy location for wholesale and easily accessibility.

Its main mission is to distribute & manufacture a wide range of products with quality at affordable prices to the local market as well as international markets. Apart from its uncompromising mission to provide products to maintain health of the population, the company through efficient operation realize profits to satisfy the shareholders as well as plough back into further investments.

Since its very inception, Quality control & Quality Assurance has been the top priority of our operations. IDCL is always committed to produce & supply high quality standards products. Whether it is storage of raw material, transfer of these materials, manufacturing, packing or final storage of the finished goods, we have strict systems for maintaining the QUALITY of the products at all times.

We have a pool of highly qualified and experienced professionals with diversified knowledge base and global exposure in Pharmaceuticals.

VISION

We aim to become a regional leader in pharmaceuticals:-

- By manufacturing quality products through professionalism with WHO global standards

MISSION

Our mission is to contribute to a healthy nation by, identifying, developing & commercializing products that address unmet medical needs.



WHAT WE DO

IDCL is a healthcare company involved in manufacturing, imports, exports, distribution and the Marketing of:

- Generic pharmaceuticals
- OTC pharmaceuticals
- Diagnostic and medical systems
- Hospital consumables & Equipment
- Veterinary products

OUR MANUFACTURING PLANTS

The manufacturing unit is in Lusaka, comprising of Liquid orals and external preparations.

Our other Plant is International Drug Co Ltd (Sterile Products Division, Kabwe) is a Zambia's sole manufacturer of Intravenous fluids and it's located in Kabwe which 140 kms from Lusaka. This is our sterile product division where large volume Parenteral solutions are being manufactured. It was founded by the government in 1978, then known as General Pharmaceuticals Ltd and purchased by us on the 24th January 2001. This plant consists of class 100 clean rooms, microbiology laboratory, physico-chemical laboratory and warehouse facilities.

This Plant was officially re-commissioned on 25 August 2002 by the late President of the Republic of Zambia, Levy Patrick Mwanawasa S.C. International Drug Company employs around 200 employees both in Lusaka and Kabwe.



MARKETING AND DISTRIBUTION:

We have a team of highly motivated, dynamic, dedicated people who cover every nook and corner of Zambia. We have a Veterinary Doctor On board who is a qualified surgeon. Our focus is to generate higher prescription volumes and cover wider geographical areas including the widely dispersed rural markets.

IDCL has built strong relationships with 41 of the world's leading pharmaceutical manufacturers. Some of which are listed below:-



WAREHOUSE

Our Main warehouse is in Lusaka and it is equipped with proper temperature controlled system, good shelving for easy access and visibility. We also have refrigerators for thermo labile products which are to be stored at 0-5 degrees temperature. We have very experienced and efficient staff to handle our warehouse operations as we believe customer service is the key to success.

Efficient communication is key to success of our organization. Our warehouse has got dedicated tele-sales line which helps customers easy access on our stock level to ease their ordering. Also many of our up country clients use our email to do business.

All goods are handled via an integrated Enterprise resource planning (ERP) system on first-in, first-out (FIFO) basis. Movement of stocks are fully computerized from order generation to completion of supply.

We adhere to Good Distribution Practice (GDP) and we have a fleet of delivery Vehicles to ensure quality service & provide express services to our Customers countrywide.



OUR CUSTOMERS

Ministry of Health has been our biggest supporter & customer. We have been serving long term contracts to the Government. This contracts benefit's our suppliers as they also get good volume of business.

Our Principal clients include:

- Ministry of Health and Govt Hospitals
 - Ministry of Defence
 - Zambia Air force
 - Zambia National Service
 - University Teaching Hospital (UTH)
 - Mission Hospitals
 - Konkola Coppermines
 - Mopani Mines
 - Health Centres
 - NGO's e.g. CHAZ ,USAID, Zambia Red Cross ,PCI and many more
 - CFB ,Fairview ,Private Hospitals and Surgeries
 - Chemists & Pharmaceutical Wholesalers
 - Coptic Hospital
 - Forest Park Specialised Hospital
 - Medland Hospital
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EXPORTS

The company has already ventured into foreign markets such as the Democratic Republic of Congo & Malawi. IDCL at present is one of the leading pharmaceutical companies in Zambia.

Our quest for excellence continues in pursuance of our vision and we will continue to deliver quality both within Zambia and beyond the borders.





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